



Employer: SETMYCOACH SERVICES PRIVATE LIMITED

Job Title: Business Development Executive/Interns

No of Vacancies: 2

City: Jaipur City

Job Description:

As a Business Development Executive/Intern, you will play a pivotal role in our daily operations, with a focus on business development/marketing activities. This is an exceptional opportunity for recent Graduates or MBA graduates along with candidates with prior experience looking to kickstart their careers in a fast-paced and growth-oriented environment. **Key competencies:** Sales, Marketing, Business Development, Cold Calls, Email Marketing

This is a full-time (onsite) job for the Jaipur location.

Key Responsibilities:

- Engage in meaningful pre-sales client interactions, building and maintaining strong relationships.
- Assist in marketing/selling our product/services to prospective clients.
- Collaborate with the Founder in Business development and deliver compelling sales pitches to prospective clients.
- Provide exceptional support to the team and contribute to the achievement of business/sales targets.

Qualifications:

- A Bachelor's degree or MBA qualification.
- Proficiency in English, both written and verbal, is a must.
- Exceptional interpersonal skills and the ability to communicate effectively.
- Great presence of mind and the ability to think on your feet.

What We Offer:

- A dynamic and collaborative work environment.
- Extensive training and mentorship to accelerate your career growth.
- Competitive compensation and performance-based incentives.
- The opportunity to work with a passionate and diverse team.

Salary/Stipend:

- Intern- Stipend of INR 8000/month
- Business Development Executive- INR 12000 – INR 20000 depending upon qualification and experience.
- Send your application to **support@setmycoach.com**